

Interim Report Q2

/ January - June 2023





Technology that understands, simplifies and predicts human intentions and actions.

High Organic Growth and increasing license revenues

April-June 2023

- Net sales amounted to SEK 68.8 (59.8) million, an increase of 15% compared to the
 corresponding period the previous year. Underlying invoicing was approximately SEK 6 million
 higher during the quarter, but as iMotions started periodization of recurring revenue as from Q3
 2022, this revenue will instead be recognized over the contract period. With the above effect in
 consideration, the organic growth for the total group was 25%.
- EBITDA amounted to SEK -33.0 (-41.6) million. The higher result is due to increased sales during the period and that costs are in line with the cost reduction program.
- Operating loss amounted to SEK -70.7 (-76.3) million. Depreciation of the surplus value created in conjunction with the Affectiva and iMotions acquisitions amounts to SEK 28.8 million.
- Earnings after tax per share is -1.95 (-2.92), and after full dilution -1.95 (-2.92)
- Cash and cash equivalents totaled SEK 180.4 million at the end of June.
- During June Smart Eye signed a breakthrough deal for AIS driver monitoring system for fleets with Linde. This marks the first time Smart Eye's new AIS system will be delivered to a major heavy vehicle fleet owner for aftermarket implementation.

January-June 2023

- Net sales amounted to SEK 133.2 (113.3) million, which corresponds to an increase of 17%. The
 organic growth amounted to 28%
- Operating loss amounted to SEK -152.6 (-147.8) million. Depreciation of the surplus value created in conjunction with the Affectiva and iMotions acquisitions amounts to SEK 57.0 million. The period was burdened by one-time costs due to the funding process amounting to SEK 2.8 million.
- Profit after financial items amounted to SEK -152.6 (-148.0) million.
- Earnings after tax per share is -4.27 (-5.66), and after full dilution -4.27 (-5.66).

Financial summary

		Apr-Jun		Jan-Jun		Full Year
TSEK		2023	2022	2023	2022	2022
Net sales	TSEK	68 836	59 844	133 160	113 345	219 539
Operating profit/loss	TSEK	-70 723	-76 345	-152 635	-147 809	-343 034
Operating margin	%	neg.	neg.	neg.	neg.	neg.
EBITDA	TSEK	-33 025	-41 573	-77 181	-77 688	-193 822
Profit/loss after tax	TSEK	-68 551	-76 568	-150 151	-148 376	-340 285
Profit per share*	SEK	-1,95	-2,92	-4,27	-5,66	-12,98
Return on total capital	%	-4,39	-5,22	-11,53	-10,11	-26,12
Equity per share	SEK	44,37	65,99	44,37	65,99	58,60
Equity per share after full dilution	SEK	44,37	64,32	44,37	64,32	56,27
Equity ratio	%	85,46	83,10	85,46	83,10	77,50
Number of shares		35 192 232	26 218 933	35 192 232	26 218 933	26 218 933
Number of shares after full dilution		35 192 232	26 218 933	35 192 232	26 218 933	27 300 925
Average number of shares before full dilu	ution	34 987 879	26 169 226	32 650 721	26 169 226	26 194 079
Average number of shares after full diluti	on	34 987 879	26 169 226	32 650 721	26 169 226	27 276 071

^{*} The subscription price in the rights issue carried out in February 2023 was SEK 25.50 per share, corresponding to approximately 58% of the share's fair value on the last day before the separation of subscription rights. The comparison figures are recalculated, as a consequence of the rights issue, with the calculated bonus factor of 1.18.

Comments from the CEO

The second quarter ended on a high note with a strong organic growth of 25%. At the same time, the costs are under control in accordance with the savings program implemented last year. Right now, everything is proceeding according to our plans. The demand for our technology in the market remains strong, fueled by favorable safety regulations in Europe.

Automotive

The automotive business area is growing with 73 percent compared to last year. Even though license revenues more than doubled, it is still mostly because of ramp-up of production in Korea and to a lesser extent in China. We are on the verge of ramping up with our US, Japanese and European customers, which is expected to happen in the upcoming quarters. That will further increase the growth rate. We are currently delivering the final software in several projects with global OEMs and we are looking forward to the stable and long-term revenue streams that will come as a result thereof.

Furthermore, the market momentum is very strong, and we are in the final negotiation phase for several large OEM contracts. Our proven technology is very sought after in the market.

We have started to deliver the aftermarket system AIS to Linde, one of the world's largest industrial gas suppliers. Linde started to test early prototypes last year which convinced them to deploy the safety system for all their trucks on the Scandinavian market. The breakthrough order has spurred further interest from other customers representing large fleets of trucks and buses.

Behavioral Research

The research side of Smart Eye had yet another quarter of profitable growth. The organic growth is at 14 percent, in line with our long-term growth rate pre-covid. We are



anticipating two upcoming strong quarters since the research market typically is stronger towards the end of the year, due to research equipment budgets being spent before the end of the year.

Final Words

We are only at the very early beginning where OEMs are starting to ramp up new models with our technology. The vast majority of the car models that we have won are not yet produced at full capacity. But as more cars now start to enter production, the increase in our license revenues will accelerate. That is the foundation to our profitability mid next year, given that the research unit is already profitable. We are entering a very exciting moment in the history of the company.

Martin Krantz CEO Smart Eye

Estimated value of obtained design wins

As of the report for the second quarter of 2018, the company provides information on the estimated market value of obtained design wins at the time of publication of the report. The figures in brackets show the levels at the time of the publication of the preceding report, which in this case was May 16th, 2023.

The total estimated value of the company's 217 (217) design wins announced to date amounts to SEK 4,365 (4,365) million over a product life cycle.

If the company's system had been used in all car models on existing platforms by the 19 (19) car manufacturers with whom design wins have been communicated, the estimated value would amount to at least SEK 8,460 (8,460) million over a product life cycle.

The calculations have been made by the company based on OEMs estimated production volumes of car models and may change due to changed conditions for life cycle estimates of the car platforms.

One of the main reasons for the large number of Driver Monitoring System (DMS) design wins that has been awarded during the last year is due to the legislation that is about to take effect in Europe. Advanced Driver Distraction Warning will be required for new type approvals starting July 2024 and as of July 2026 all new vehicle registrations will require the same technology. Given the length of an automotive development project most of the OEMs have been making their decisions during 2021 and 2022, to fulfil the legislation once it becomes effective.

Design Win Year / (MSEK)	2015- 2021	2022	2023	Total
Estimated revenue over the product life cycle from current design wins	2 275	1 560	530	4 365
Estimated revenue over the product life cycle from possible additional design wins with existing car manufacturers on existing platforms	3 975	100	20	4 095
Estimated revenue over the product life cycle including current and possible additional design wins with existing car manufacturers on existing platforms	6 250	1 660	550	8 460

The Group

Revenue

Second quarter 2023

Net sales for the period April to June 2023 amounted to SEK 68.8 (59.8) million, which is an increase of 15%. The growth is due to higher business activity in both business areas. Underlying invoicing was approximately SEK 6 million higher during the quarter, but as iMotions started periodization of recurring revenue as from Q3 2022, this revenue will instead be recognized over the contract period. With the above effect in consideration, the organic growth for the total group was 25%.

Net sales for the **Automotive** business area (Automotive Solutions and Fleet & Aftermarket) during the second quarter was SEK 19.9 million, compared with SEK 11.4 million in the second quarter of the previous year. Revenue from ongoing development projects is on a high level and project activity is ramping up due to the design wins that have been awarded lately. The increase in sales is also due to the increase of license revenue and the increase of revenue from our fleet aftermarket product. The organic growth in the Automotive business area is 73%.

For the **Behavioral Research** business area (Research Instruments, Media Analytics and iMotions) net sales during the second quarter amounted to SEK 49.0 (48.5) million. The growth of 1% is due to consistent business activity in all three business units. Organic growth in the Research business area, i.e. adjusted for the introduction of periodization of recurring revenue in iMotions, is 14%.

January - June 2023

Net sales amounted to SEK 133.2 (113.3) million, which is an increase of 17% compared to the corresponding period previous year, and i.e. adjusted for the introduction of periodization of recurring revenue in iMotions, the organic growth was 28%.

Net sales for **Automotive** (Automotive Solutions and Fleet & Aftermarket) during the first six months was SEK 33.6 million, compared with SEK 22.8 million for the same period previous year, corresponding to an increase of 47%. The increase in sales is mainly due to increased activity in ongoing development projects and the increased demand of the fleet aftermarket product.

Behavioral Research business area (Research Instruments, Media analytics and iMotions) net sales during the period amounted to SEK 99.6 (90.5) million, which is an increase of 10% compared to the corresponding period previous year, and i.e. adjusted for the introduction of periodization of recurring revenue in iMotions, the organic growth was 23%.

Results

Second quarter 2023

EBITDA amounted to SEK -33.0 (-41.6) million. The higher result is due to increased sales during the period and that costs are in line with the cost reduction program.

EBITDA was 11.2 MSEK better than last quarter, which is mainly due to the cost reduction program but also due to higher sales in the quarter.

The operating result for the second quarter totaled SEK -70.7 (-76.3) million. Depreciation of the surplus value created in conjunction with the Affectiva and iMotions acquisitions amounts to SEK 28.8 million in the quarter.

January - June 2023

EBITDA amounted to SEK -77.2 (-77.7) million. The result is in line with last year's first half but compared to last year's second half, the EBITDA has increased significantly which is mainly due to increased sales and the effect of the cost reduction program.

Operating loss amounted to SEK -152.6 (-147.8) million. Depreciation of the surplus value created in conjunction with the Affectiva and iMotions acquisitions amounts to SEK 57.0 million. The period was burdened by one-time costs due to the funding process amounting to SEK 2.8 million.

Financial position

In addition to cash and cash equivalents of 180.4 SEK million, the Group has two unutilized bank overdrafts facilities of SEK 20 million and DKK 8 million.

Important events during the period

During June Smart Eye signed a breakthrough deal for AIS driver monitoring system for fleets with Linde. This marks the first time Smart Eye's new AIS system will be delivered to a major heavy vehicle fleet for aftermarket implementation.

Events after the end of the period

No events after the period to report.

Parent company

Revenue

Second quarter 2023

Net sales for the period April to June 2023 amounted to SEK 33.6 (24.0) million, which amounts to an increase of 40% compared with the same period last year.

January - June 2023

Net sales for the period January to June 2023 amounted to SEK 58.6 (44.6) million.

Results

Second quarter 2023

The operating result for the second quarter totaled SEK -49,5 (-25.9) million. The main reason for the lower result, compared to the same period last year, is the addition of product development resources in the parent company.

January - June 2023

The operating result for the first two quarters totaled SEK -110.6 (-60.2) million.

Significant risks and uncertainties in summary

Operational risks

The business operations are subject to risk factors that could impact the company's commercial and financial position. The risks relate in part to development operations proceeding as planned and in part to the company's success in recruiting qualified personnel to the necessary extent.

Financial risks

The company is financed through share capital and finalized a Rights Issue late February. The purpose of the Rights Issue was to strengthen the company's financial position and finance the remaining capital requirement until the

company becomes cash flow positive, which is expected during the second half of 2024. Should the company not generate revenue to the extent and over the time perspective assessed by the Board, this could result in additional capital requirements.

The most significant risks related to the revenue is the planned ramp up in license revenue, should the automotive industry face further component issues or additional delays in OEM projects.

Subsequently, should the inflationary situation in the global economy accelerate, there is a risk of continued upward pressure on the cost base of the company.

Longer term as the sales increase, the company will face an increased currency exposure since most of the company's sales will be denominated in a currency other than Swedish kronor.

Market risks

Eye tracking is an emerging technology, whereby the company's products are currently used in behavioral research and as integrated products in the automotive industry. Regarding the Automotive business segment, a delay or the non-materialization of a launch of eye tracking in the automotive industry could entail a risk of a lower-than-expected growth rate. The future growth rate is strongly connected to the introduction of legislation in the European Union and at the time of publishing this report, there are no indications of a delay of this legislation. In the Research business area, the biggest market risk is the availability of funding in the academic field. A general decline in funding could be partly offset by an increased penetration of the market as the presence of the group's technology is still emerging.

Otherwise, regarding risks and uncertainties, refer to the 2022 Annual Report, page 35-36.

Transactions with related parties

Except for shared based incentive programs and intercompany transactions there were no transactions with related parties during the period.

Share Information

The Company is listed on Nasdaq First North Growth Market. Certified Advisor is Erik Penser Aktiebolag.

Number of shares

The number of shares now totals 35,192,232.

Share-based incentive scheme

At the AGM 2nd May 2023 it was resolved on the adoption of a long-term incentive program in the form of performance-based share options directed at employees within the Smart Eye group. The maximum number of performance shares will amount to 580,000.

The company also has four current incentive programs adopted by the AGMs 8th May 2020, 14th April 2021, the EGM 8th October 2021 and the EGM 29th June 2022.

Dividend policy

The Company is in a development phase and any surpluses are scheduled for reinvestment in the Company's development. The Board is not intending to submit a dividend proposal.

Accounting policies

The interim report has been prepared in accordance with the Annual Accounts Act and the general advice and guidelines of the Swedish Accounting Standards Board, BFNAR 2012:1, Annual Reports and Consolidated Financial Statements (K3).

This interim report has not been reviewed by the company's auditor.

Signing of the report

The Board of Directors and the CEO assure that the interim report provides a fair overview of the Parent Company's and the Group's operations, position and results and describes the significant risks and uncertainties in the Parent Company and the companies included in the Group.

Gothenburg, August 30th, 2023

Anders Jöfelt Lars Olofsson Chairman of the board Board member

Mats Krantz Magnus Jonsson
Board member Board member

Eva Elmstedt Cecilia Wachtmeister Board member Board member

Tobias Sjögren Martin Krantz Board member CEO

Smart Eye Aktiebolag (publ)

Condensed Consolidated Statement of Income

	Apr-Jun	Apr-Jun	Jan-Jun	Jan-Jun	Full Year
TSEK	2023	2022	2023	2022	2022
Net sales	68 836	59 844	133 160	113 345	219 539
Cost of goods sold	-6 776	-7 240	-16 421	-16 376	-27 040
Gross Profit	62 060	52 604	116 739	96 969	192 499
Sales expenses	-41 614	-41 917	-84 479	-80 517	-162 529
Administrative expenses	-37 014	-31 116	-76 273	-61 983	-142 225
Research and development expenses	-58 199	-57 326	-114 355	-113 634	-245 526
Other operating income	4 812	2 075	7 451	12 964	19 190
Other operating expenses	-768	-665	-1 718	-1 608	-4 443
Operating profit/loss	-70 723	-76 345	-152 635	-147 809	-343 034
Financial income and expenses					
Interest income and similar profit items	759	0	763	0	26
Interest expenses and similar loss items	-184	-92	-763	-175	-1 044
Total financial income and expenses	575	-92	0	-175	-1 018
Profit/loss after financial items	-70 148	-76 437	-152 635	-147 984	-344 052
Tax on the result for the period	1 597	-131	2 484	-392	3 767
Result for the period	-68 551	-76 568	-150 151	-148 376	-340 285

Condensed Consolidated Balance Sheet

TSEK	2023-06-30	2022-06-30	2022-12-31
ASSETS			
Intangible assets	1 526 714	1 509 233	1 505 346
Tangible assets	9 665	5 964	6 282
Total fixed assets	1 536 379	1 515 197	1 511 628
Inventories	16 181	7 982	10 397
Trade receivables	50 354	40 432	50 968
Current tax receivables	4 717	4 697	4 556
Other current receivables	5 885	8 240	8 440
Prepaid expenses and accrued income	33 154	28 343	32 435
Current receivables	94 110	81 712	96 399
Cash and cash equivalents	180 369	160 489	62 658
Total current assets	290 660	250 183	169 454
TOTAL ASSETS	1 827 039	1 765 380	1 681 082

Condensed Consolidated Balance Sheet

TSEK	2023-06-30	2022-06-30	2022-12-31
Equity			
Share Capital	3 519	2 223	2 223
Other contributed Equity	2 244 258	1 887 874	1 887 874
Other Equity	-686 358	-423 025	-587 325
Total equity	1 561 418	1 467 072	1 302 772
Deferred tax liabilities	135 352	134 493	134 185
Provisions	135 352	134 493	134 185
Other long-term debt	0	14 134	0
Other debt to credit institutions	1 427	2 967	1 741
Non-current liabilities	1 427	17 101	1 741
Interest-bearing liabilities	0	0	60 000
Other debt to credit institutions	1 064	0	1 006
Advance payments from customer	285	505	1 002
Trade payables	16 714	29 742	28 414
Other current debt	23 130	70 831	84 594
Accrued expenses and prepaid income	87 650	45 636	67 368
Current liabilities	128 843	146 714	242 384
TOTAL EQUITY AND LIABILITIES	1 827 039	1 765 380	1 681 082

Condensed Consolidated change in equity

		Other contributed		
TSEK	Share capital	Equity	Other Equity	Total equity
Opening balance 2022-01-01	2 215	1 867 060	-419 378	1 449 895
Set-off issue	8	20 814		20 822
Option program 2021			2 345	2 345
Incentive program 2022			2 124	2 123
Translation difference			167 870	167 870
Profit/loss for the year			-340 285	-340 285
Equity 2022-12-31	2 223	1 887 874	-587 324	1 302 772
Opening balance 2023-01-01	2 223	1 887 874	-587 324	1 302 772
Set-off issue**	25	62 896		62 921
New issue after issue costs*	1 270	293 488		294 759
Option program 2021			1 135	1 135
Incentive program 2022			2 255	2 255
Incentive program 2023			550	550
Translation difference			47 177	47 177
Profit/loss for the year			-150 151	-150 151
Equity 2023-06-30	3 519	2 244 258	-686 358	1 561 418

The share capital consists of 35 192 232 shares with a quota value of SEK 0.1.

^{*}During the period ongoing a new issue was registered and the share capital increased by SEK 1 270 454,00.

^{**}During the period ongoing a set-off issue was registered and the share capital increased by SEK 25 474.10.

Condensed Consolidated Cash Flow Analysis

TSEK	Apr-Jun 2023	Apr-Jun 2022	Jan-Jun 2023	Jan-Jun 2022	Full Year 2022
Operating activities					
Operating profit/loss after depreciation	-70 723	-76 345	-152 635	-147 809	-343 034
Reversal of depreciation	37 698	34 772	75 454	70 121	149 212
Reversal of non-cash items	2 771	2 275	5 631	3 358	11 329
Financial payments received	759	0	763	0	26
Financial disbursements	-184	-92	-763	-175	-1 044
Tax	0	0	0	0	-1 590
Cash flow from operating activities				0	
before changes of working capital	-29 679	-39 390	-71 550	-74 505	-185 101
Change in working capital					
Change in working capital Change in stocks	-2 779	-1 866	-5 784	-1 425	-3 840
Change in trade receivables	-2 779	1 985	614	2 579	-7 957
Change in other current receivables	-5 132	-7 859	1 675	-5 490	-8 051
Change in trade payables	-4 728	9 662	-11 700	9 507	8 179
Changes in other current liabilities	8 317	8 340	18 868	-2 442	16 654
Changes in other current habilities	8317	8 340	18 808	-2 442	10 054
Changes in working capital	-4 594	10 262	3 673	2 729	4 984
Cash flow from operating activities	-34 273	-29 128	-67 877	-71 776	-180 117
Investment activities					
Acquisition of intangible assets	-21 901	-26 101	-45 144	-44 405	-90 096
Acquisition of tangible assets	-2 808	-959	-4 970	-2 978	-5 341
Cash flow from investment activities	-24 709	-27 060	-50 113	-47 382	-95 436
	-24 703	-27 000	-50 115	-47 302	00 100
Financing activities					
New issue	0	0	295 227	0	0
Current liabilities	0	0	-60 000	0	60 000
Non-current liabilities	-77	0	-314	-117	-859
Cash flow from financing activities	-77	0	234 913	-117	59 141
Translation difference	293	2 050	788	1 405	710
Cash flow	-58 767	-54 138	117 711	-117 871	-215 702
Opening cash and cash equivalents	239 136	214 627	62 658	278 360	278 360
Closing cash and cash equivalents	180 369	160 489	180 369	160 489	62 658

Condensed Parent Company's Statement of Income

	Apr-Jun	Apr -J ın	Jan-Jun	an-Jun	Full Year
TSEK	2023	2022	2023	2022	2022
Net sales	33 604	24 013	58 619	44 621	96 554
Cost of goods sold	-4 267	-3 189	-7 924	-5 872	-12 321
Total operating revenue	29 337	20 824	50 695	38 749	84 233
Sales expenses	-23 748	-19 704	-48 625	-38 143	-84 068
Administrative expenses	-21 906	-12 713	-43 791	-26 236	-64 184
Research and development expenses	-37 125	-22 387	-74 357	-44 876	-110 130
Other operating income	4 564	8 482	6 846	11 562	19 825
Other operating expenses	-606	-443	-1 357	-1 302	-4 190
Operating profit/loss	-49 484	-25 941	-110 589	-60 246	-158 514
Financial income and expenses					
Interest income and similar profit items	869	0	990	0	157
Interest expenses and similar loss items	-8	-1	-538	-2	-259
Total financial income and expenses	861	-1	452	-2	-102
Profit/loss after financial items	-48 623	-25 942	-110 137	-60 248	-158 616
Tax on the result for the period	0	0	0	0	0
Result for the period	-48 623	-25 942	-110 137	-60 248	-158 616

Condensed Parent Company's Balance Sheet

TSEK	2023-06-30	2022-06-30	2022-12-31
ASSETS			
Intangible assets	191 701	158 963	173 977
Tangible assets	7 972	2 797	4 091
Financial assets	1 213 409	1 177 945	1 210 035
Total fixed assets	1 413 082	1 339 705	1 388 103
Inventories	16 181	7 982	10 397
Trade receivables	20 999	17 019	32 090
Receivables from Group companies	14 084	1 131	14 838
Current tax receivables	4 717	3 502	4 556
Other current receivables	2 955	6 344	5 919
Prepaid expenses and accrued income	23 267	20 531	24 233
Current receivables	66 022	48 527	81 636
Cash and cash equivalents	154 164	154 992	46 154
Total current assets	236 367	211 501	138 187
TOTAL ASSETS	1 649 449	1 551 206	1 526 290

Condensed Parent Company's Balance Sheet

TSEK	2023-06-30	2022-06-30	2022-12-31
Equity			
Restricted equity			
Share capital	3 519	2 223	2 223
Share premium fund	21 914	21 914	21 914
Fund for development costs	189 330	152 082	170 528
	214 763	176 219	194 665
Unrestricted equity			
Share premium fund	2 222 343	1 865 959	1 865 959
Retained profit	-750 775	-562 136	-577 297
Profit/loss for the year	-110 137	-60 248	-158 616
	1 361 431	1 243 575	1 130 046
Total equity	1 576 195	1 419 795	1 324 712
Other long term-debt	0	14 134	0
Non-current liabilities	0	14 134	0
Interest-bearing liabilities	0	0	60 000
Advance payments from customer	285	505	1 002
Trade payables	12 250	20 380	21 359
Debt to Group companies	2 474	2 835	4 571
Other current debt	22 915	70 077	83 983
Accrued expenses and prepaid income	35 330	23 480	30 663
Current liabilities	73 254	117 277	201 578
TOTAL EQUITY AND LIABILITIES	1 649 449	1 551 206	1 526 290

Condensed Parent Company's Change in Equity

		6 1		61			
		Share	Fund for	Share			
		premium	develop-	premium	Other un-	Profit/loss	
	Share	fund	ment costs	fund (un-	restricted	for the	
TSEK	capital	(restricted)	(restricted)	restricted)	equity	year	Total equity
Opening balance 2022-01-01	2 215	21 914	138 626	1 845 145	-466 602	-83 262	1 458 037
Appropriation of profit					-83 262	83 262	
Set-off issue	8			20 814			20 822
Option program 2021					2 345		2 345
Incentive program 2022					2 124		2 124
Fund for development costs			53 949		-53 949		
Reversal of fund for development costs			-22 047		22 047		
Profit/loss for the year						-158 616	-158 616
Equity 2022-12-31	2 223	21 914	170 528	1 865 959	-577 297	-158 616	1 324 712
Opening balance 2023-01-01	2 223	21 914	170 528	1 865 959	-577 297	-158 616	1 324 712
Appropriation of profit					-158 616	158 616	
Set-off issue**	25			62 896			62 921
New issue after issue costs*	1 270			293 488			294 759
Option program 2021					1 135		1 135
Incentive program 2022					2 255		2 255
Incentive program 2023					550		550
Fund for development costs			31 663		-31 663		
Reversal of fund for development costs			-12 861		12 861		
Profit/loss for the year						-110 137	-110 137
Equity 2023-06-30	3 519	21 914	189 330	2 222 343	-750 775	-110 137	1 576 195

The share capital consists of 35 192 232 shares with a quota value of SEK 0.1.

^{*}During the period ongoing a new issue was registered and the share capital increased by SEK 1 270 454.00.

^{**}During the period ongoing a set-off issue was registered and the share capital increased by SEK 25 474.10.

Condensed Parent Company's Cash Flow Analysis

TSEK	Apr-Jun 2023	Apr-Jun 2022	Jan-Jun 2023	Jan-Jun 2022	Full Year 2022
Operating activities		-			
Operating profit after depreciation	-49 484	-25 941	-110 589	-60 246	-158 514
Reversal of depreciation	7 558	7 559	14 815	15 030	30 972
Reversal of non-cash items	1 336	349	2 346	699	2 656
Financial payments received	869	0	990	0	157
Financial disbursements	-8	-1	-538	-2	-259
Tax	0	0	0	0	-1 590
	U	0	0	0	-1 330
Cash flow from operating					
activities before changes of					
working capital	-39 729	-18 034	-92 976	-44 520	-126 578
Change in working capital					
Change in stocks	-2 779	-1 866	-5 784	-1 425	-3 840
Change in trade receivables	2 086	-7 179	11 091	-3 021	-16 961
Change in other current receivables	-4 868	-3 940	4 159	-11 153	-29 741
Change in trade payables	-4 070	9 897	-11 206	9 316	12 031
Change in other current liabilities	1 407	-4 406	3 919	-7 937	1 758
Changes in working capital	-8 224	-7 494	2 179	-14 219	-36 753
Cash flow from operating activities	-47 953	-25 528	-90 797	-58 739	-163 331
. ,					
Investment activities					
Acquisition of intangible assets	-15 369	-14 949	-31 664	-23 838	-53 949
Acquisition of tangible assets	-2 800	-648	-4 757	-1 570	-3 708
Issued shareholders contributions	0	-11 000	0	-11 000	-60 204
Issued loan Group company	0	0	0	-17 207	0
Cash flow, investment activities	-18 169	-26 597	-36 421	-53 615	-117 861
Financing activities					
New issue	0	0	295 227	0	0
Current liabilities	0	0	-60 000	0	60 000
Cash flow from financing activities	0	0	235 227	0	60 000
Cash flow	-66 122	-52 125	108 010	-112 354	-221 192
Opening cash and cash equivalents	220 286	207 117	46 154	267 346	267 346
Closing cash and cash equivalents	154 164	154 992	154 164	154 992	46 154

Definition of key ratios

Equity ratio

Equity and untaxed reserves (less deferred tax) as a ratio of total assets.

Operating profit/loss

Profit/loss before financial items, costs and tax.

Operating margin

Operating profit as a ratio of net operating revenue.

EBITDA

Operating profit in before depreciation and amortization.

Return on total capital

Profit after tax as a ratio of average total capital during the period.

Earnings per share

Profit for the period divided by the number of outstanding shares at the end of the period.

Earnings per share after full dilution

Profit for the period divided by the number of outstanding shares after full dilution at the end of the period.

Equity per share

Equity divided by the number of shares at the end of the period.

Calendar

Interim report Jul-Sep, November 9th 2023

Year-end report Oct–Dec 2023, February 21st, 2024

Interim report Jan-Mar, May 16th 2024

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Today, our technology is embedded in next- generation vehicles, leading the way towards human-centric mobility through Driver Monitoring Systems and Interior Sensing solutions. Our Research Instruments offer unparalleled insights into automotive, aviation, assistive technology, behavioral science and many more fields.

Our subsidiary Affectiva is humanizing technology by pioneering Emotion AI, helping companies gain a deeper understanding of how consumers engage with their content, products and services, in automotive, media & entertainment, market research and beyond.

Our subsidiary iMotions provides the world's leading biosensor software platform, that synchronizes data streams in real time from multiple sensors.

Smart Eye was founded in 1999 and is headquartered in Sweden with offices in the US, UK, Germany, Denmark, Egypt, Japan, Singapore and China. A publicly traded company since 2016, our customers include NASA, Nissan, Boeing, Honeywell, Volvo, GM, BMW, Geely, Harvard University, over 1,300 research organizations around the world, 70% of the world's largest advertisers and 28% of the Fortune Global 500 companies.



